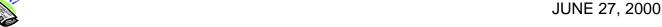


# GRAIN TRANSPORTATION REPORT

Agricultural Marketing Service
United States Department of Agriculture

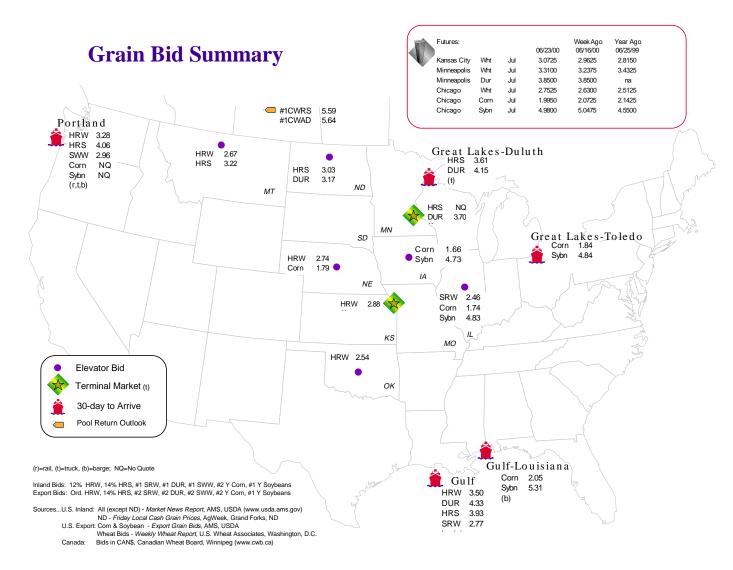


Upper Mississippi/Illinois Lock Expansion Scrutinized. Lock expansion and renovation along the Upper Mississippi and Illinois Rivers (UM/IR) is receiving close attention lately due in part to a May 16 report released by the Northwest-Midwest Institute (NE/MW), a Washington, DC-based private, non-profit and non-partisan research group. Using an independent panel of three economists with expertise in trade and transportation, the Institute has presented the report entitled, Adequacy of Research on Upper Mississippi-Illinois River Navigation Project, to review the U.S. Army Corps of Engineers (USACE) Upper Mississippi and Illinois River Navigation Study, which is scheduled for completion later this year. The Corps study, to this point, offers data which would propose to increase the size of seven locks along the Upper Mississippi and Illinois Rivers, from the current 600 feet to a length of 1,200 feet, allowing barges to be passed through at a faster rate. With the existing lock size limitations, it is now necessary for a fifteen barge tow to be split into a nine and six barge configuration, thereby increasing the cost and duration of the movement, adding to shipping delays. A 1,200 foot lock, however, would allow a fifteen barge tow to pass through without separation, increasing the efficiency of traffic flow on the waterway system. The economists presenting the NE/MW study note that their review is only in regard to the "adequacy of the research," and clearly take no position in making a "definitive independent recommendation as to whether UM/IR should be recommended for funding." Findings of the NE/MW review, however, essentially claim that the Corps study overestimates projected grain exports; determines demand elasticities arbitrarily; and ignores factors such as the possibility of exports being shipped through ports other than New Orleans, the utilization of grain for domestic use, and investment in alternate transport modes. In addition, the economic review also notes that the Corps study appears to disregard potential impacts, such as on the regional economy, and on the regional and national transport ation networks. Each would, subsequently, lessen the grain sectors expected dependence on barge transportation and the UM/IR system, and further question the need for lock modernization. Other groups, such as environmentalists, oppose the plan claiming that it would be detrimental to the river habitat. Those in support of lock modernization, such as Christopher Brescia, president of the St. Louis-based, Midwest Area River Coalition (MARC2000), are critical of the NE/MW review. MARC2000 represents agricultural, labor, shipping and port groups. The Coalition supports modernization because the river system "supports over 400,000 jobs, accounts for over 60 percent of our nation's grain exports, and is the most environmentally friendly way of moving bulk commodities," according to Brescia. Also, in response to the NE/MW report, the group asserts that lock improvements would still be justified despite USACE growth forecasts. It claims that without the size increase to the seven UM/IR locks by 2020, Midwestern farmers will lose over \$360 million per year. The Coalition also claims that the lock improvements are necessary to capture market surges in grain demand. It references the opinion of an independent economist, who, taking into account "expected changes in the marketplace," indicates that Corps traffic and grain projections should be increased by 5 to 20 percent. Among other issues, the group also claimed that the review did not take into account specific data from other sources, which, it was felt, would likely influence the assessment by the NE/MW. This Coalition response, along with other relevant information may be found at the MARC2000 Web site located at www.marc2000.org. The complete NE/MW report, reviewing the Army Corps study, may be found at www.nemw.org (Workboat 7/00, USDA, www.marc2000.org, www.nemw.org.)

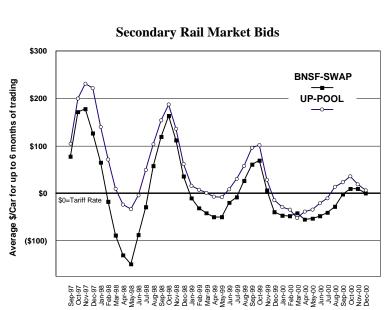
Improved Efficiencies Expected At East African Port. The fast-growing East African seaport of Mombasa, Kenya is expected to improve its grain unloading operation, due to a new 30,000 metric ton bulk grain receiving and storage facility quay-side at the port. Bulk grain had formerly been unloaded at a rate of about 2,000 tons per day, bagged in Mombasa, and loaded into trucks or rail wagons for delivery in Kenya or bordering countries. It was a slow and expensive process which contributed to grain loss and deterioration. The new facility, however, has the capacity for unloading 10,000 to 12,000 tons of grain per day, and accommodating ships with 40,000 to 50,000 ton capacities. The ports ability for faster ship unloading and larger grain shipment sizes will likely mean lower freight rates, and thus, lower costs for imported grain. This will allow U.S. exporters the ability to compete more closely with grain exporting countries located closer to Kenya. Estimates indicate a \$12 per ton savings in ocean freight rates for the facility. The new bulk grain handling facility also has the capability to load bulk grain directly into rail cars or trucks. However, since most inland grain milling facilities have traditionally received bagged grain, there are very few which are capable of receiving bulk grain. This is gradually changing, as indicated by a large mill in the Nairobi area. This mill, and many others, are building or converting their facilities to receive bulk grain. Trucking and railroads remain as two limiting factors to the handling of bulk grain. Few trucks have the capability to handle bulk grain, and the Kenyan railroad has virtually no rail hopper cars to devote to grain transport. Mombasa's modern deep water harbor of Kilidini, along with Old Mombasa Harbor, serve as a port for Kenya, as well as northeastern Tanzania and Uganda. (USDA, <a href="https://www.rcbowen.com/kenya/cities/mombasa.html">www.rcbowen.com/kenya/cities/mombasa.html</a>)

Report is prepared by Karl Hacker and Sigal Nissan, Agricultural Economists, Transportation & Marketing, Agricultural Marketing Service, USDA (202) 690-1304. Report design by Kimberly Vachal, Upper Great Plains Transportation Institute, North Dakota State University. You can retrieve this document from our Automatic Fax System by using the handset on your fax machine and dialing (202) 690-1707. This report can be found on the Internet at www.ams.usda.gov/tmd/grain.htm. E-mail comments to GTR@usda.gov.

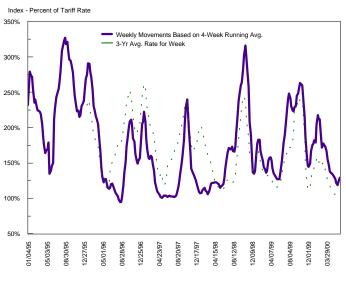
The United States Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis ofrace, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation or marital or family status. (Not all prohibited bases apply to all programs). Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact the USDA's TARGET Center at (202)720-2600. To file a complaint, write USDA, Director of Civil Rights, Room 326-W, Whitten Building, 14th and Independence Avenue, SW, Washington, DC, 20250-9410, or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.



### Spot Barge Rate - Illinois River



Delivery Month-Year



| Rail Car 'Auction' Offerings |  |        |         |        |  |  |  |  |  |
|------------------------------|--|--------|---------|--------|--|--|--|--|--|
| Delivery for: Jul-00 Sept-00 |  |        |         |        |  |  |  |  |  |
|                              | Offered  | % Sold | Offered | % Sold |  |  |  |  |  |
| BNSF-COT                     | 12,000   | 60%    | 12,000  | 47%    |  |  |  |  |  |
| UP-GCAS                      | 5,400  | 2%     | 5,400   | 14%    |  |  |  |  |  |
| Source: Transportation & Mar | Source: Transportation & Marketing /AMS/USDA; www.bnsf.com; www.uprr.com |        |         |        |  |  |  |  |  |

| Average Premiu | m/Discount to | Tariff, \$/Car - I | ast Week |        |
|----------------|---------------|--------------------|----------|--------|
|                |               | Delivery           | y Period |        |
|                | Jul-00        | Aug-00             | Sep-00   | Oct-00 |
| BNSF-GF        | \$(106)       | \$(20)             | \$(5)    | \$5    |
| UP-Pool        | \$(50)        | \$(21)             | \$(1)    | \$22   |

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

| Railroad Car 'Auction' Results Average Premium/Discount to Tariff, \$/Car - Last Auction |        |             |  |  |  |  |  |  |  |  |  |
|--|--------|-------------|--|--|--|--|--|--|--|--|--|
| Delivery for:  | Aug-00 | Sep-00      | Oct-00   |  |  |  |  |  |  |  |  |
| COT/N. Grain   | no bid | no bid      | no bid   |  |  |  |  |  |  |  |  |
| COT/S. Grain   | no bid | no bid      | no bid   |  |  |  |  |  |  |  |  |
| GCAS/Region 2  | no bid | no bid      | no bid   |  |  |  |  |  |  |  |  |
| GCAS/Region 4  | no bid | no bid      | no bid   |  |  |  |  |  |  |  |  |
|  |        | <del></del> | Source: T&M/AMS USDA. Data from <a href="https://www.bnsf.com">www.bnsf.com</a> , <a href="https://www.uprr.com">www.uprr.com</a> , <a href="https://www.uprr.com">(COT=Certificate of Transportation; GCAS=Grain Car Allocation System)</a> |  |  |  |  |  |  |  |  |

# **Southbound Barge Freight Nominal Values**

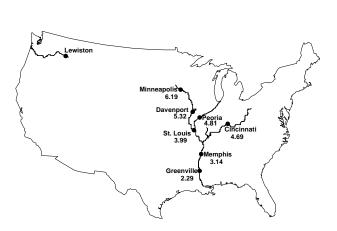
Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

| Week    |                         | Contract                   | ]                 | Rate            |
|---------|-------------------------|----------------------------|-------------------|-----------------|
| ended   | River/Region            | Period                     | Bid               | Offer           |
| 6/27/00 | St. Louis               | wk 6/25<br>Jul.            | 115<br>135        | Trade<br>140    |
|         | Mid Miss<br>Twin Cities | Jan.<br>wk 6/25<br>wk 6/25 | 120<br>170<br>200 | Trade<br>Trade  |
|         | Memphis/Cairo           | Aug.<br>Sept.<br>DecMar.   | 165<br>200<br>125 | -<br>-<br>Trade |

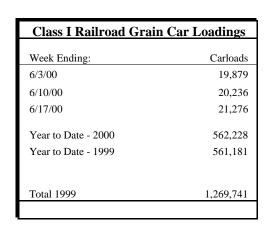
Summary Of Daily Barge Trades Reported To St. Louis Merchants Exchange.

| Southbound Barge Freight Spot Rates       |                   |         |          |           |  |  |  |  |  |  |
|---|-------------------|---------|----------|-----------|--|--|--|--|--|--|
|   | 6/21/00           | 6/14/00 | July '00 | Sept. '00 |  |  |  |  |  |  |
| Twin Cities                               | 183               | 177     | 203      | 257       |  |  |  |  |  |  |
| Mid-Mississippi                           | 154               | 151     | 174      | 242       |  |  |  |  |  |  |
| Illinois River                            | 142               | 138     | 164      | 235       |  |  |  |  |  |  |
| St. Louis                                 | 111               | 108     | 131      | 208       |  |  |  |  |  |  |
| Lower Ohio                                | 112               | 115     | 137      | 230       |  |  |  |  |  |  |
| Cairo-Memphis                             | 101               | 106     | 120      | 203       |  |  |  |  |  |  |
| Source: Transportation & M<br>nq=no quote | Marketing /AMS/US | SDA     |          |           |  |  |  |  |  |  |

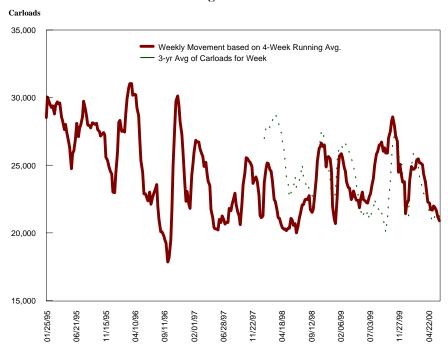
Barge Benchmark Tariff Rates Est. 1976 - 'Tariff No. 7'



# **Grain Car Loadings for Class I Railroads**



<sup>\*\*1998 - 52</sup> weeks



### Class I Rail Carrier Grain Car Bulletin

| Carloads            |         |         |             |             | - W. P.   L. |        |         |            |             |
|---------------------|---------|---------|-------------|-------------|--------------|--------|---------|------------|-------------|
|                     |         |         | <u>East</u> | THE PER PER |              | West   |         | <u>Car</u> | <u>ıada</u> |
|                     | Conrail | CSXT    | IC          | NS          | BNSF         | KCS    | UP      | CN         | CP          |
| 06/17/00            | 0       | 2,379   | 1,734       | 3,321       | 6,552        | 327    | 6,963   | 2,047      | 4,344       |
| This Week Last Year | 0       | 2,796   | 2,366       | 2,836       | 7,054        | 785    | 7,214   | 2,162      | 4,697       |
| 2000 YTD            | 0       | 68,092  | 42,653      | 70,991      | 186,334      | 13,537 | 180,621 | 64,616     | 106,873     |
| 1999 YTD            | 15,522  | 59,204  | 38,198      | 62,688      | 188,874      | 17,445 | 179,250 | 50,405     | 83,245      |
| 1999 Total          | 15,522  | 132,157 | 88,056      | 138,379     | 465,088      | 33,911 | 398,262 | 121,381    | 206,328     |
| 1998 Total          | 40,192  | 126,128 | 77,811      | 131,158     | 431,459      | 34,503 | 342,609 | 113,568    | 215,005     |

Source: Association of American Railroads

#### **Tariff Rail Rates for Unit Train Shipments**

| June 2000         |                |           |                 |              |                 |                |                     |
|-------------------|----------------|-----------|-----------------|--------------|-----------------|----------------|---------------------|
| Date<br>Effective | Tariff<br>Item | Commodity | Origin          | Destination  | Rate<br>Per Car | Rate Per<br>MT | Rate/Per<br>Bushel* |
| 06/05/00          | 45560          | Wheat     | Minneapolis, MN | Houston, TX  | \$2,050         | \$22.60        | \$0.62              |
| 06/05/00          | 43521          | Wheat     | Minneapolis, MN | Portland, OR | \$3,877         | \$42.74        | \$1.16              |
| 06/05/00          | 46540          | Wheat     | Kansas City, MO | Houston, TX  | \$1,550         | \$17.09        | \$0.47              |
| 06/05/00          | 43586          | Wheat     | Kansas City, MO | Portland, OR | \$4,133         | \$45.56        | \$1.24              |
| 06/05/00          | 43581          | Wheat     | Omaha, NE       | Portland, OR | \$3,805         | \$41.94        | \$1.14              |
| 06/05/00          | 31040          | Corn      | Minneapolis, MN | Portland, OR | \$3,000         | \$33.07        | \$0.84              |
| 06/05/00          | 31035          | Corn      | Kansas City, MO | Portland, OR | \$2,600         | \$28.66        | \$0.73              |
| 06/05/00          | 31040          | Corn      | Omaha, NE       | Portland, OR | \$2,615         | \$28.82        | \$0.73              |
| 06/05/00          | 61180          | Soybean   | Minneapolis, MN | Portland, OR | \$2,880         | \$31.75        | \$0.86              |
| 06/05/00          | 61180          | Soybean   | Omaha, NE       | Portland, OR | \$2,480         | \$27.34        | \$0.74              |
| 05/01/98          | 61180          | Soybean   | Omaha, NE       | Portland, OR | \$2,780         | \$25.23        | \$0.83              |

Source: www.bnsf.com

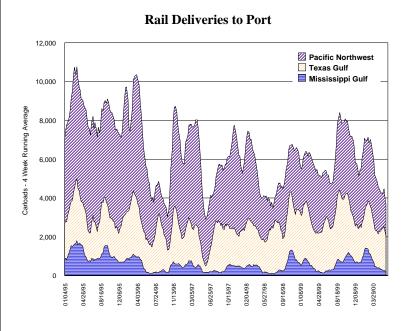
Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

<sup>\* 1997 - 53</sup> weeks

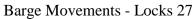
<sup>\*\*1998 - 52</sup> weeks

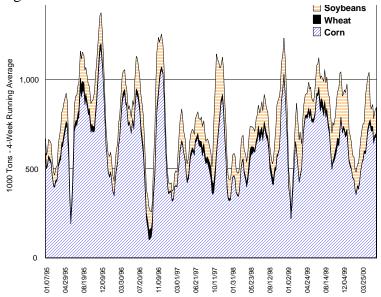
<sup>\* 1997 - 53</sup> weeks

| Rail Delive<br>Carloads | eries to Por        | t             |                      |                         |
|-------------------------|---------------------|---------------|----------------------|-------------------------|
|                         | Mississippi<br>Gulf | Texas<br>Gulf | Pacific<br>Northwest | Atlantic &<br>East Gulf |
| Week Ending:            |                     |               |                      |                         |
| 05/17/00                | 311                 | 2,518         | 1,895                | 50                      |
| 05/24/00                | 308                 | 2,400         | 1,719                | 153                     |
| 05/31/00                | 210                 | 1,789         | 1,976                | 368                     |
| 06/07/00                | 245                 | 2,296         | 2,259                | 9                       |
| 06/14/00                | 204                 | 1,607*        | 961*                 | 8                       |
| 06/21/00                | 9*                  | 1,676*        | 1,458*               | 10                      |
| YTD 2000                | 16,874*             | 51,587*       | 67,385*              | 7,382                   |
| YTD 1999                | 10,223              | 60,779        | 70,192               | 7,133                   |
| Total 1998              | 23,844              | 115,321       | 138,461              | 12,505                  |
| Total 1997              | 20,152              | 93,265        | 195,953              | 9,147                   |
| Source: Transpo         | ortation & Mark     | eting/AMS/    | USDA                 |                         |



<sup>\*</sup>Incomplete Data





| Barge Grain Movements for week ending 6/17/00 |        |                 |                |        |  |  |  |  |  |
|---|--------|-----------------|----------------|--------|--|--|--|--|--|
|   | Corn   | <b>Wht</b> 1,00 | Sybn<br>0 Tons | Total  |  |  |  |  |  |
| Mississippi River                             |        |                 |                |        |  |  |  |  |  |
| Rock Island, IL (L15)                         | 337    | 12              | 47             | 396    |  |  |  |  |  |
| Winfield, MO (L25)                            | 506    | 17              | 104            | 627    |  |  |  |  |  |
| Alton, IL (L26)                               | 717    | 24              | 153            | 904    |  |  |  |  |  |
| Granite City, IL (L27)                        | 747    | 24              | 151            | 933    |  |  |  |  |  |
| Illinois River (L8)                           | 190    | 4               | 42             | 266    |  |  |  |  |  |
| Ohio (L52)                                    | 40     | 4               | 23             | 89     |  |  |  |  |  |
| Arkansas (L1)                                 | 0      | 42              | 3              | 45     |  |  |  |  |  |
| 2000 YTD                                      | 14,823 | 913             | 4,204          | 20,788 |  |  |  |  |  |
| 1999 YTD                                      | 16,406 | 1,111           | 3,400          | 22,472 |  |  |  |  |  |
| Total 1999                                    | 36,711 | 2,883           | 9,771          | 51,887 |  |  |  |  |  |
| Total 1998                                    | 31,001 | 2,401           | 8,674          | 45,134 |  |  |  |  |  |

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1. Source: U.S. Army Corp of Engineers

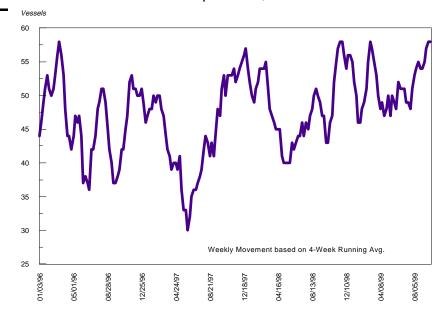
U.S. Export Balances (1,000 Metric Tons)

|                              |       |       |       | Wheat            |       |        | Corn        | Soybean                               | Total  |
|------------------------------|-------|-------|-------|------------------|-------|--------|-------------|---------------------------------------|--------|
|                              | HRW   | SRW   | HRS   | $\overline{SWW}$ | DUR   | All    | ' <u></u> ' | · · · · · · · · · · · · · · · · · · · |        |
| Unshipped Exports-Crop Year  |       |       |       |                  |       |        |             |                                       |        |
| 06/15/00                     | 1,218 | 744   | 724   | 586              | 255   | 3,526  | 8,079       | 2,718                                 | 14,323 |
| This Week Year Ago           | 1,426 | 275   | 851   | 403              | 202   | 3,157  | 8,306       | 2,058                                 | 13,521 |
| Cumulative Exports-Crop Year |       |       |       |                  |       |        |             |                                       |        |
| 99/00 YTD                    | 383   | 162   | 253   | 107              | 1     | 906    | 38,348      | 23,286                                | 62,540 |
| 98/99 YTD                    | 548   | 183   | 242   | 123              | 33    | 1,129  | 38,118      | 17,713                                | 56,960 |
| 97/98 Total                  | 9,858 | 4,710 | 6,305 | 5,413            | 1,232 | 27,518 | 37,220      | 24,516                                | 89,254 |
| 96/97 Total                  | 7,387 | 3,645 | 7,864 | 6,105            | 963   | 25,965 | 44,476      | 24,501                                | 94,942 |

 $Source: Foreign\ Agricultural\ Service\ YTD-Year-to-Date\ (\underline{www.fas.usda.gov})\ Crop\ Year: Wheat = 5/31-6/01,\ Corn\ \&\ Soybeans = 9/01-8/31$ 

| Select U.S. Port Regions - Gain Inspections for Export - 1,000 Metric Tons |                  |           |                   |                 |                  |         |       |            |         |  |
|--|------------------|-----------|-------------------|-----------------|------------------|---------|-------|------------|---------|--|
|  |                  | Pacific R | Pacific Region    |                 | Mississippi Gulf |         |       | Texas Gulf |         |  |
|  | Wheat            | Corn      | Soybean           | Wheat           | Corn             | Soybean | Wheat | Corn       | Soybean |  |
| 06/22/00   | 204              | 100       | 0                 | 69              | 614              | 174     | 152   | 0          | 4       |  |
| 2000 YTD   | 4,536            | 3,510     | 689               | 2,842           | 15,773           | 8,523   | 3,036 | 169        | 776     |  |
| 1999 YTD *   | 4,898            | 3,506     | 125               | 2,943           | 16,417           | 6,835   | 3,722 | 324        | 680     |  |
| % of Last Year   | 42%              | 80%       | 106%              | 56%             | 50%              | 57%     | 42%   | 30%        | 56%     |  |
| 1998 Total   | 10,838           | 4,373     | 651               | 5,048           | 31,330           | 14,917  | 7,270 | 562        | 1,392   |  |
| Source: Federal Grain In   | spection Service | * YTD-Ye  | ar-to-Date ('98 = | 53 week period) |                  |         |       |            |         |  |

| Select Canadian Ports - Export Inspections<br>1,000 Metric Tons, Crop Year |                      |              |               |  |  |  |  |  |  |
|--|----------------------|--------------|---------------|--|--|--|--|--|--|
| Week Ended: 6/15/00  | Wheat                | <u>Durum</u> | <u>Barley</u> |  |  |  |  |  |  |
| Vancouver  | 5,334                | 752          | 833           |  |  |  |  |  |  |
| Prince Rupert  | 3,157                | 3            | 109           |  |  |  |  |  |  |
| Prairie Direct   | 948                  | 274          | 357           |  |  |  |  |  |  |
| Thunder Bay  | 715                  | 299          | 219           |  |  |  |  |  |  |
| St. Lawrence   | 2,323                | 1,680        | 0             |  |  |  |  |  |  |
| 1999 YTD Exports   | 12,477               | 3,008        | 1,523         |  |  |  |  |  |  |
| 1998 YTD Exports   | 8,904                | 3,187        | 894           |  |  |  |  |  |  |
| % of Last Year   | 140%                 | 94%          | 170%          |  |  |  |  |  |  |
| Source: Canadian Grains Commiss<br>YTD-Year-to-Date Crop                   | ion<br>Year 8/1-7/31 |              |               |  |  |  |  |  |  |

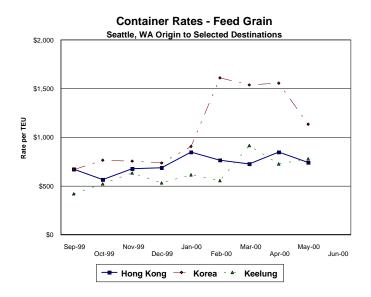


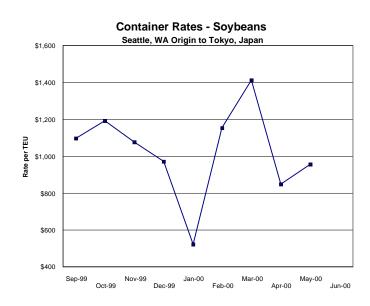
Gulf Region Vessels Loaded - Past 7 Days-

|                      | Gulf           |                  |                     | Pacif          | ic Northwest                | Va                 | Vancouver, B.C.  |                     |  |
|----------------------|----------------|------------------|---------------------|----------------|-----------------------------|--------------------|------------------|---------------------|--|
|                      | <u>In Port</u> | Loaded<br>7-Days | Due Next<br>10-Days | <u>In Port</u> | Loaded Due N<br>7-Days 10-D | ays <u>In Port</u> | Loaded<br>7-Days | Due Next<br>10-Days |  |
| 06/15/00<br>06/22/00 | 27<br>27       | 42<br>41         | 67<br>77            | 10<br>10       |                             | 15<br>10           | 10<br>n/a        | 5<br>5              |  |
| 1999 Range           | (1447)         | (3965)           | (3480)              | (618)          |                             | (220)              | (215)            | (09)                |  |
| 1998 Range           | (1962)         | (3464)           | (4093)              | (0.110)        |                             | (119)              | (314)            | (010)               |  |
| 1999 Avg             | 32             | 52               | 65                  |                |                             | 9                  | 9                | 3                   |  |
| 1998 Avg             | 40             | 48               | 61                  |                |                             | 10                 | 9                | 3                   |  |
| 1997 Avg             | 33             | 45               | 58                  |                |                             |                    |                  |                     |  |

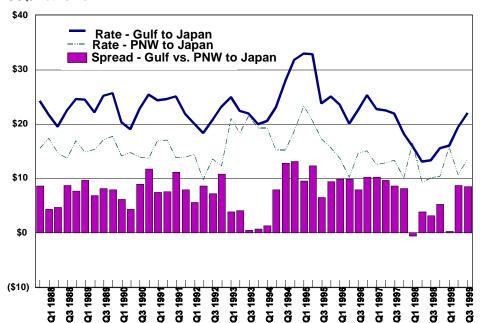
### **Container Ocean Freight Rates**

Monthly Weighted Averages Based on Shipping Line Monthly Mkt. Share Source: Transportation & Marketing/AMS/USDA





#### **US\$/Metric Ton**



Quarterly Ocean Freight Rates

| Average Rates & Per | rcentage Cha | inges, U.S.         | Dollars/Me | etric Ton - Basis    |              |                     |        |
|---------------------|--------------|---------------------|------------|----------------------|--------------|---------------------|--------|
|                     | 2000         | 1999                | %          |                      | 2000         | 1999                | %      |
|                     | 1st Qtr      | 1 <sup>st</sup> Qtr | Change     |                      | $1^{st} Qtr$ | 1 <sup>st</sup> Qtr | Change |
| Gulf to             |              |                     |            | Pacific NW to        |              |                     |        |
| Japan               | \$19.46      | \$13.17             | 48%        | Japan                | \$10.71      | \$9.35              | 15%    |
| Mexico              | \$14.97      | \$16.33             | -8%        | Red Sea/ Arabian Sea |              |                     |        |
| Venezuela           | \$12.64      | \$10.30             | 23%        |                      |              |                     |        |
| N. Europe           | \$13.31      | \$8.85              | 50%        |                      |              |                     |        |
| N. Africa           | \$18.20      | \$13.87             | 31%        | Argentina to         |              |                     |        |
|                     |              |                     |            | N. Europe            | \$13.94      | \$12.15             | 15%    |
|                     |              |                     |            | Japan                | \$23.00      | \$16.21             | 42%    |

Ocean Freight Rates (Select Locations) - week ending 6/24/00 **Volume Loaded** Freight Rate (\$Ton) **Export Region Import Region** Month (Tons) Grain Toledo/Milwaukee Heavy Grain Jul5/20 18,000 \$28.50op29.75 Algeria Gulf Grains Lisbon/Hamburg Jun20/30 30,000 \$17.50 Gulf Egypt Wheat Jul1/15 55,000 \$16.75 Gulf Algeria Heavy Grain Jul3/7 25,000 \$22.00 Gulf Taiwan Heavy Grain Jul25/Aug5 54,000 \$21.50 Gulf Jul1/10 \$23.00 Japan Heavy Grain 54,000 Jun5/15 Brazil China Heavy Grain 55,000 \$23.50 United Kingdom Barley Prompt 25,000 \$15.50 Cyprus France Tunisia Wheat **Prompt** 22,500/23,000 \$13.75 Hamburg Tunisia Barley Spot 25,000 \$13.50 Source: Maritime Research Inc.; rates shown are for long ton (2,240 lbs.=one long ton), F.O.B., except where otherwise indicated; op=option